



Joint Venture Overview

David Grant Medical Center VA Northern California Health Care System

2007 Joint Venture Conference

**Peter Mosher
60th Medical Group**

**KC Carlson and Colette Alvarez
VA Northern California Health Care System**



Agenda



- **Overview of the Sharing Initiative**
 - **Where you are today?**
 - **Goals**
- **Progress to date**
- **Things You Do Well**
- **Things You Need**
- **Lessons Learned**
- **Contact Information**





Overview



- **Location**
- **History of JV**
- **Population Served**
- **Services Provided**
- **Workload**
- **Resources**
- **Unique JV Challenges**
- **Keys to Success as a JV**



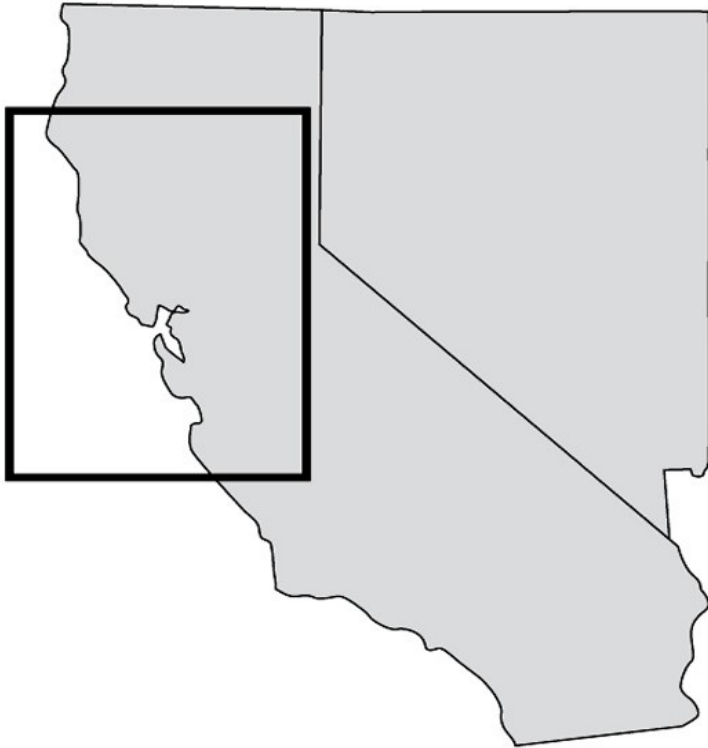


Travis AFB / VANCHCS Locations



 = Inpatient Campus

 = Outpatient Clinic





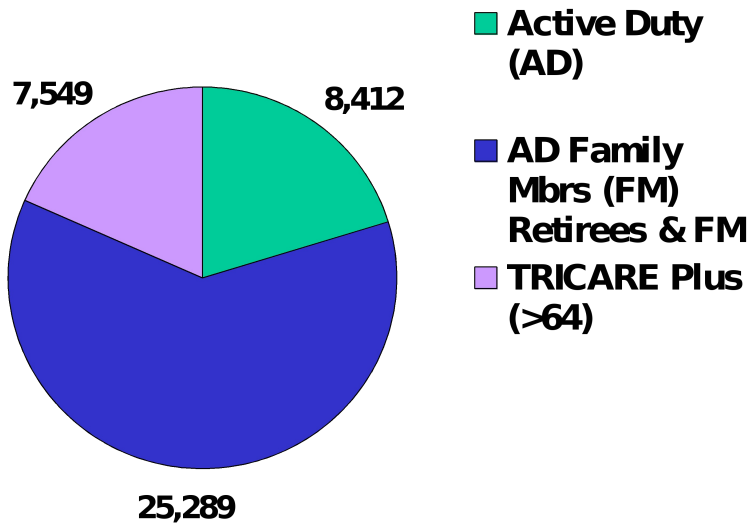
History of JV



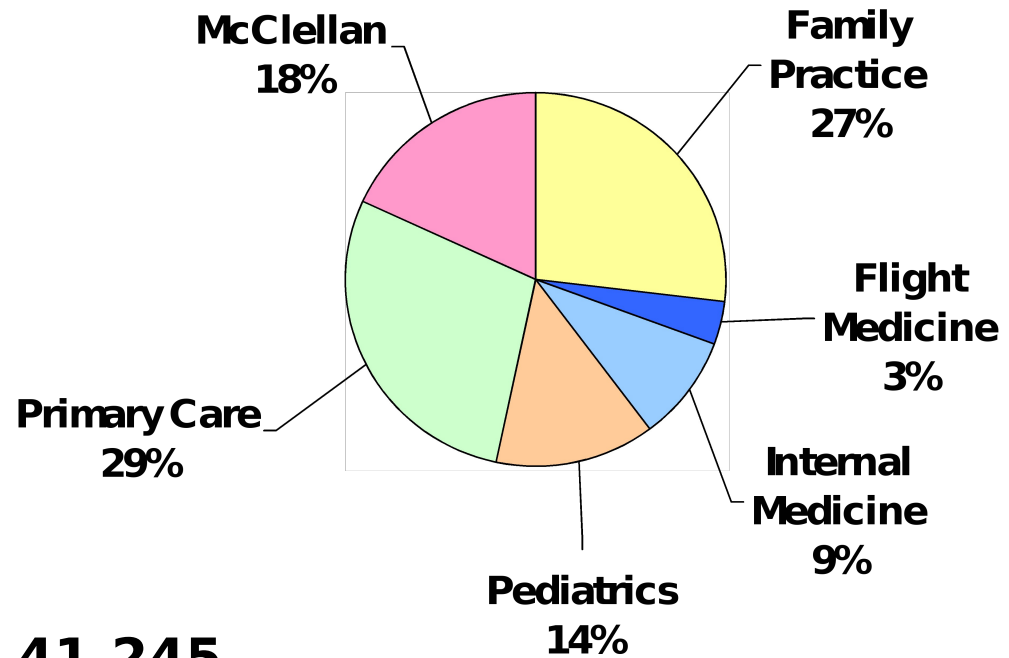
- **Sharing agreement between 60 MDG and VANCHCS established in 1994**
- **Veterans utilize DGMC for ER, inpatient care, radiation therapy, and specified diagnostic services**
- **VA Fairfield Clinic (adjacent to DGMC) includes joint neurosurgery clinic and DoD contract chiropractic clinic**
- **Agreement incorporates Pre-Sep Program, a consolidated DoD Pre-Separation and VA Comprehensive and Pension physical**
 - **25-50 per month**
- **60 MDG Satellite Clinic located at VA's north Sacramento site**
 - **6 PCMs for 60 MDG enrollees located at McClellan**
 - **Includes active duty Coast Guard and dependents**
 - **VA provides lab, x-ray, pharmacy services to DoD beneficiaries MDG pays VANCHCS for this service**



MHS Population Served



Total Enrolled Population = 41,245
Eligible Beneficiary Population = 81,239
(As of Feb 07)

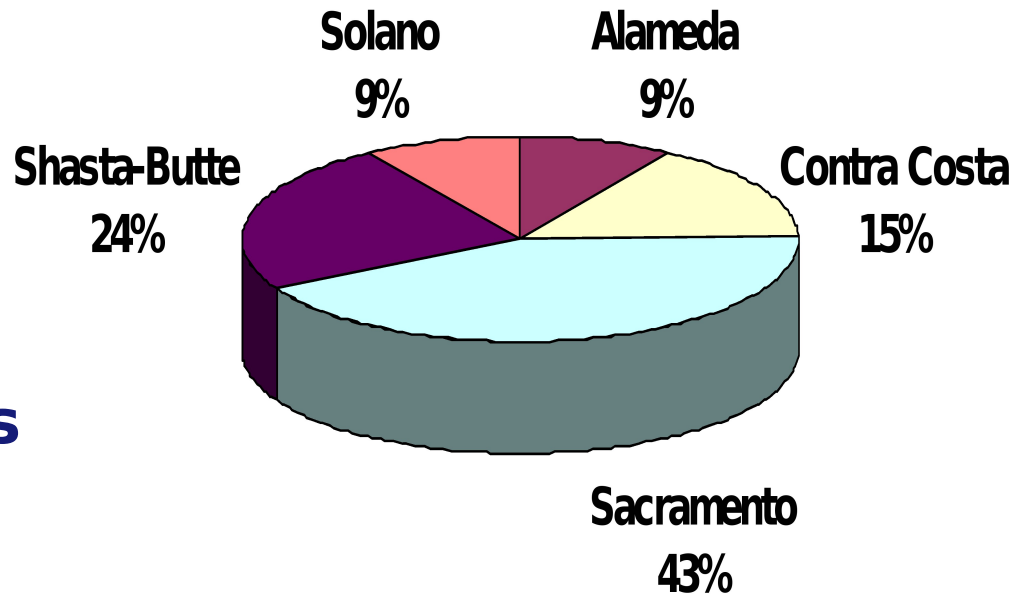




VANCHCS Population Served



- **VANCHCS serves an area consisting of 377,700 veterans over 40,000 square miles and 17 counties**
- **68,349 VA enrollees**
- **819,827 Stops per Year**





60 MDG Services



Medical Law Consultants

Ministry and Pastoral Services

Professional Education and Training

Distance Learning

Medical Library

Public Affairs Office

Information Systems

Medical Visual Info Support

Medical Logistics

Resource Management

TRICARE Service Center

Pathology

Clinical Laboratory

Clinical Investigation Facility

Radiology

Telemedicine

Utilization Management

Audiology

Pharmacy

Mental Health

Nutritional Medicine

Emergency Medicine

Dentistry

Primary Care

Family Practice

Pediatrics

Obstetrics and Gynecology

Operating Room

General Surgery

Plastic Surgery

Neurosurgery

Anesthesia

In-Patient Care

Pulmonary and Critical Care

Health and Wellness Center

Respiratory Care

Physical Therapy

Occupational Therapy

Orthopedics

Orthotics

Ophthalmology

Optometry

PRK

Otolaryngology

Cardiology

Rheumatology

Nephrology

Neurology

Urology

Flight Medicine

Hyperbaric Medicine

Level 2 Nursery

Speech Pathology



VANCHCS Services



**Alzheimer's
Disease Center**

**Medical Law
Consultants**

**General Clinical
Research Center
(GCRC)**

Medical Library

PTSD Treatment

**Compensation &
Pension Exam**

**Medical Media
Support**

Medical Logistics

Fiscal Services

Pathology

Clinical Laboratory

Radiology

Telemedicine

Audiology

Pharmacy

Mental Health

Nutritional Medicine

Emergency Medicine

Dentistry

Primary Care

Family Practice

Pediatrics

Women's Health Program

Operating Room

General Surgery

Plastic Surgery

Neurosurgery

Anesthesia

In-Patient Care

**Pulmonary and Critical
Care**

**Oral and Maxillofacial
Surgery**

Hemodialysis

Respiratory Care

Physical Therapy

Occupational Therapy

Orthopedics

Prosthetics

Ophthalmology

Optometry

Otolaryngology

Cardiology

Rheumatology

Nephrology

Neurology

Urology

Speech Pathology

Social Work Services

MRI Scan

CT Scan

PET Scan



An Average Day at DGMC

Outpatients seen in clinics

1,219

Number of dental visits

170

Number of prescriptions filled

2,554

Number of babies delivered 1.5

Number of meals served

1,500

Number of x-rays taken

267

Number of patients admitted

11

Number of hyperbaric treatments

7

Average inpatient daily load 42



Average Year at VANCHCS



Budget	\$253,600 M
Beddays of Care	91,462
DSS Adj Cost/Bedday of Care	\$3,034
DSS Adj Cost/Outpt Stop	\$339
DSS Adj Cost/PRP	\$4,398
DSS Adj Cost/Unique Pt	\$4,059
DSS Adj Cost/Unit	\$87
OPC Pharm 30 Day Fills	2,170,310
Outpt Stops	819,827
Unique Patients	68,349



60 MDG Resources



AUTHORIZED

Enlisted - 1,006

Officer - 660

Civilian - 282

**TOTALS - 1,954
1,006**

Contractors

Direct Care 239

Cross- 90

**FY06 GWOT 75
142**

Maint/H.C. 102

Total 416

OFFICER CORPSENLISTED

NC - 270

MC - 134

GME - 128

DC- 25

BSC- 81

MSC- 20

JA- 2

TOTAL- 660

AIRMAN - 484

NCO - 413

SNCO - 109

TOTAL-

Volunteers

Red

Retirees-

Total- 232



Joint Venture Workload



■ Outpatient Services provided by DGMC

	FY04	FY05	FY06
Outpatient Visits	767	959	1,375
APVs	7	5	17
Rad Therapy	2,388	2,750	3,575
Radiology Films Read	431	594	880
Hemodialysis	0	643	2,467
Peritoneal Dialysis Patients			11

■ Outpatient Services provided by the VA

	FY04	FY05	FY06
Laboratory	20,918	22,854	14,323
Pharmacy	17,383	15,503	13,297



Joint Venture Workload



■ Neurosurgery

	Oct	Nov	Dec
Outpatient Visits	17	59	65
Inpatient (VA inpatients)	4	1	6

■ Inpatient Services provided by DGMC

	FY04	FY05	FY06
Dispositions	246	217	362
Occupied Bed Days	907	701	1,173



Financial Arrangements



- **Reciprocal reimbursements**
 - **85% of CMAC for laboratory services**
 - **75% of CMAC for most other services**
- **Additional reimbursements**
 - **Hyperbaric treatments**
 - **Dispensing fee for pharmacy scripts**
 - **Courier services between facilities**
 - **Facility maintenance**
- **Utilization of FF OPC in Contingencies**
- **Other VISN 21 Agreements with DGMC**



Reimbursements



■ VA reimbursements to DGMC

	FY 04	FY 05	FY 06	FY 07 YTD
VA payables to DGMC	\$1,77 2K	\$1,92 8K	\$2,80 2K	3,096 K

■ DGMC reimbursements to VA

	FY 04	FY 05	FY 06	FY 07 YTD
DGMC payables to VA	\$1,052 K	\$944K	\$872 K	249K



Unique JV Challenges

- **Finding good win-win opportunities**
 - **Joint Dialysis Center JIF (Hemo & Peritoneal)**
 - **Neurosurgery JIF**
 - **Joint Radiation Oncology Center (proposal)**
- **Incompatible budget systems**
 - **VA's IPAC system doesn't interface with DFAS**
 - **Awaiting full migration of VA to IPAC**
- **Staffing for JV oversight / liaison activities**



Unique JV Challenges



- **Dual eligibles and differing benefit structures**
 - **Most VA patients seen at DGMC are dual eligible**
 - **Pre Authorization for care helps**
- **IT systems**
 - **VISTA and CHCS/ALTA systems not integrated**
 - **Workarounds are a challenge**
 - **Latest JIF included approval BHIE/LDSI**
 - **DOD/VA Data Cube**
- **Frequent turnover of DoD staff/Deployments**



Why We are Successful



- Trust and integrity between VA and DoD
- Patient-centered focus
- Engaged and supportive leadership
- Regular Meetings/Ongoing Communication
 - Monthly Joint Initiatives Working Group
 - Quarterly Executive Management Team meetings
 - Reversible Reimbursement Methodology
 - Keep it simple
 - User Review of MSA
- Address issues early on
- We keep looking
- We look for the right solution for both parties



Future Initiatives

- **Joint Radiation Oncology Center**
 - **Submittal FY-08 for Joint Incentive Funds**

- **Other Initiatives Considered**
 - **Surgical Opportunities**

- **Improve bidirectional transfer of electronic patient information between DGMC and VANCHCS**
 - **Hoping to piggyback off of existing VA/DoD Joint Demonstration Project for Information Technology**



Questions?

